



NAVFAC SOUTHEAST
INDUSTRY DAY

"Accelerating Performance"

JANUARY 11, 2024

UNIVERSITY OF NORTH FLORIDA
ADAM W. HERBERT UNIVERSITY CENTER

Who We Are

NAVFAC Southeast provides engineering support to the Warfighter through major and minor construction, A/E design, environmental, public works functions, and facility support services (FSC BOS).

Our Area of Operations (AOR) extends from the far reaches of Texas, north to Nebraska and Kansas, through Tennessee, east to South Carolina, down through the Southeast to Naval Station (NS) Guantanamo Bay and provides support to the rest of the Caribbean through Southern Command (SOUTHCOM).



Shore infrastructure support plays a pivotal role in sustaining the operational effectiveness and strategic capabilities of the United States Navy. As the Navy's front-line force operates globally, the significance of well-maintained and strategically positioned shore infrastructure cannot be overstated. These facilities encompass a diverse range of critical elements, including naval bases, shipyards, logistics centers, and communication hubs, all of which collectively form the backbone supporting the Navy's maritime operations.

Efficient shore infrastructure not only enables the rapid deployment, maintenance, and repair of naval assets but also facilitates essential logistical, administrative, and training functions. This infrastructure serves as the nexus for naval power projection, ensuring the Navy's ability to respond swiftly to emerging threats, sustain force readiness, and project influence across the world's oceans. Consequently, the investment in and upkeep of shore infrastructure are fundamental to safeguarding national security interests and maintaining the U.S. Navy's global maritime dominance.

Our Goal



The NAVFAC Southeast Industry Day provides a venue for the command to discuss its mission, goals and contracting opportunities.

The theme of this year's event is "*Accelerating Performance*" which emphasizes the need for our command to engage with industry to discover new ways to accelerate performance of construction, repair, and services at all levels.

The intent of this engagement is to specifically address the following:

- **COMMUNICATE** upcoming contracting opportunities including an in-depth overview of upcoming large construction programs.
- **ENGAGE** with industry to find ways to Accelerate Performance of construction, repair, and services at all levels and to increase contractor interest and intrigue on future contracting pursuits.
- **LISTEN** to Industry feedback on things we can do to improve.
- Improve **EXECUTION** speed by relying more on small business at 'arms reach/quicker response' at across our AOR.

The event will allow plenty of opportunities to exchange ideas, have constructive open dialogs and create networking opportunities. We need your feedback on how we can improve our execution speed by relying more on small business to provide an at 'arms reach/quicker response' for our 21 field offices across the Southeast.

Keynote Speaker Bio



Mr. Matthew H. Swartz

Chief of Staff, U.S. Fleet Forces Command

Mr. Matthew H. Swartz serves as the executive director and chief of staff for U.S. Fleet Forces Command. Mr. Swartz assumed these duties in September 2019. As a direct report to the commander, he is responsible for integrating resources and readiness fleet-wide, developing strategies to optimize utilization of more than \$12 billion as well as 122,000 total active duty and reserve military members, civilian employees and contractors.

Prior to this assignment, Mr. Swartz served as the deputy commander, Naval Information Forces that is responsible for the man, train and equip functions for Navy information warfare (IW) and fleet C5ISR capabilities assigned to 80-plus subordinate operational shore commands manned by over 21,000 IW personnel operating across the globe. In the execution of his duties, he led a staff of 500-plus military and civilian professionals and directly managed an annual budget of \$1.4 billion.

Mr. Swartz also served in multiple other federal senior executive positions. He served as the chief information officer of the USDA Forest Service; the executive director and command information officer for U.S. Fleet Cyber Command; and the director for assured command and control within the directorate of the Deputy Chief of Naval Operations (DCNO) Information Warfare (N2/N6), where he was responsible for oversight, resource sponsorship, and the cybersecurity of Navy tactical, operational, and enterprise communications, networks, and command and control systems. Also during this period, Mr. Swartz led the Chief of Naval Operations and the Assistant Secretary of the Navy for Research, Development and Acquisition (ASN (RDA)) Task Force chartered to define the Navy's approach and response to cyber security.

In addition to these executive positions, Mr. Swartz has served as the deputy director, logistics planning and innovation for the DCNO for fleet readiness and logistics and as enterprise initiatives branch head for the DCNO for communication networks. Prior to government service, Mr. Swartz served in executive and senior leadership roles in the commercial industry.

Mr. Swartz holds a bachelor's degree from Mary Washington College and master of science degrees from the University of Virginia and the National Defense University, Industrial College of the Armed Forces.

Mr. Swartz has received various awards throughout his career, which are all a reflection of the opportunities he has had to be part of amazing teams consisting of Sailors and civilians within the Department of Navy.

Our Leaders



Capt. Miguel Dieguez

Commanding Officer



Capt. Jeremy Adams

Executive Officer



Jeffrey Killian

Business Director



Capt. Michael McCain

Operations Officer



Mary Oxendine

Environmental



Renee Comfort

Contracting



Luke Guthrie

Planning, Design & Construction



Danny Villafane

Public Works



Cathy Horan

Counsel



Andrea Freeman

Chief Information Officer



Tim Covey

Comptroller



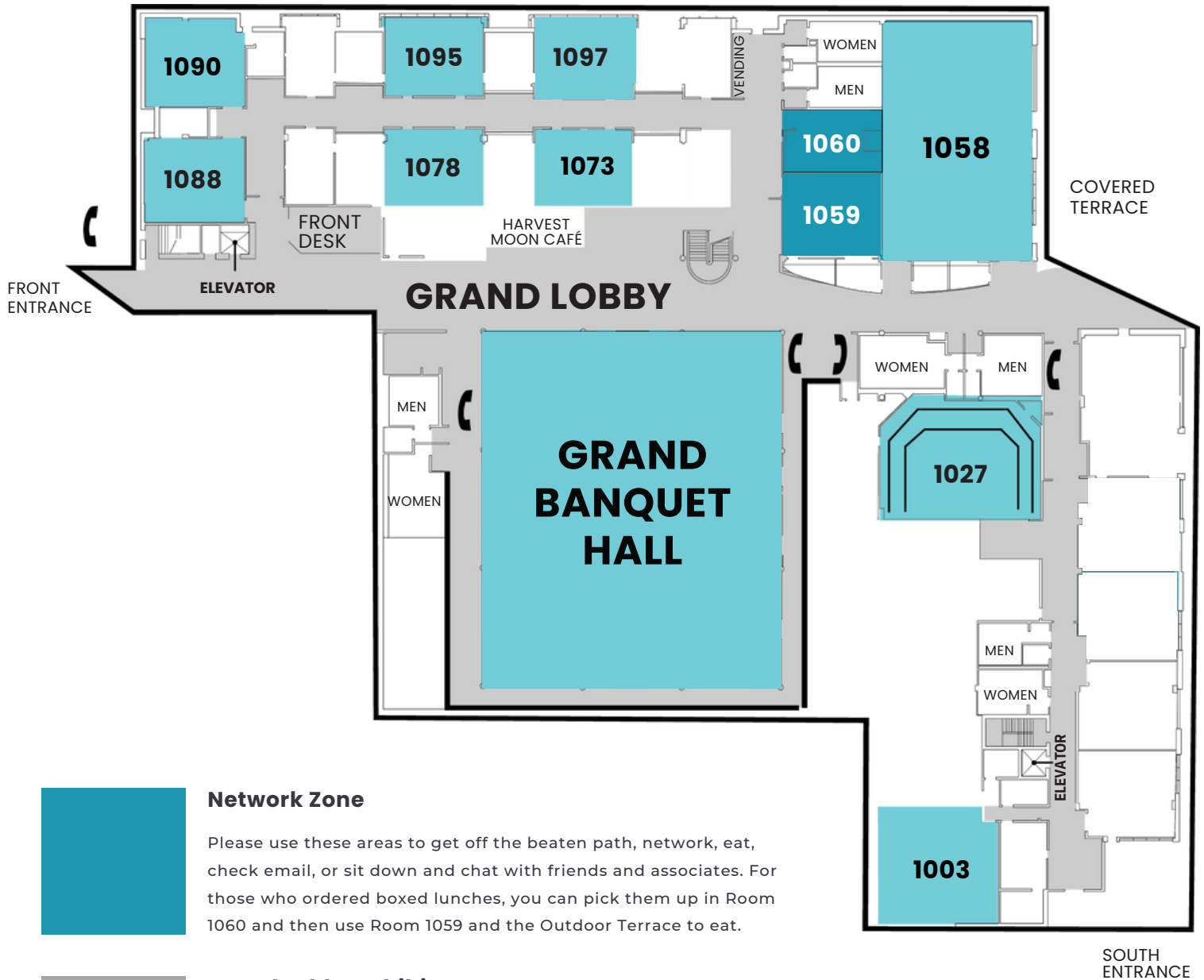
Dawn Brown

Small Business

Quick View Schedule

Time	Description	Room
7 – 7:50 AM	Check-in and Exhibitor Setup Small Business Outreach Setup	Grand Lobby 1073, 1078, 1095, 1097
8 – 8:10 AM	NAVFAC Southeast CO Capt. Dieguez Opening Remarks	Grand Banquet Hall
8:10 – 9 AM	Keynote Speaker – Mr. Matthew H. Swartz (Virtual)	Grand Banquet Hall
9 – 11:30 AM	Small Business Outreach	1073, 1078, 1095, 1097
9:30 – 10:30 AM	Fleet Readiness Center Southeast (FRCSE) Brief & Panel	Grand Banquet Hall
9:30 – 10:20 AM	CIO – FRCS Cybersecurity Contract Requirements Environmental – Planning for a PFAS Impacted Future PD&C – Getting Off to a Fast Start Public Works – Fire Protection Systems Maintenance in BOS Small Business – Bonding Demystified	1027 1003 1058 1088 1090
10:30 – 11:30 AM	Corpus Christi Army Depot (CCAD) Brief & Panel	Grand Banquet Hall
10:40 – 11:30 AM	CIO – Cybersecurity Maturity Model Certification Environmental – Climate Resilience/Planning for Mission Success PD&C – Fantastic Finish – Are You Calling the Right Plays in the Red Zone? Small Business – SBA Lender Panel	1027 1003 1058 1090
11:30 AM – 2 PM	Lunch	1059, 1060, Outdoor Terrace
11:40 AM – 12:30 PM	Listening Session – Public Works	1088
12 – 12:50 PM	Listening Session – Environmental	1003
1 – 3:50 PM	Small Business Outreach	1073, 1078, 1095, 1097
1:10 – 2:10 PM	Naval Submarine Base (NSB) Kings Bay Brief & Panel	Grand Banquet Hall
1:10 – 2 PM	CIO – Red Zone Commissioning for Design & Construction Projects PD&C – Measure Twice, Cut Once When it comes to CQM Small Business – SBA Listening Session	1027 1058 1090
2:10 – 3:10 PM	Naval Ordnance Test Unit (NOTU) Brief & Panel	Grand Banquet Hall
2:20 – 3:10 PM	PD&C – 8 Strategies for Successful Fire Protection Project Completion Environmental – Do You Know Where Navy Fuel Resides? Small Business – Bonding Demystified	1058 1003 1090
3:10 – 4 PM	I’m a Big Deal: MEGA PROJECTS	Grand Banquet Hall
4 – 4:30 PM	NAVFAC Southeast Staff Networking Session	Grand Banquet Hall

Industry Day Map



Network Zone

Please use these areas to get off the beaten path, network, eat, check email, or sit down and chat with friends and associates. For those who ordered boxed lunches, you can pick them up in Room 1060 and then use Room 1059 and the Outdoor Terrace to eat.

Grand Lobby Exhibitors

- APEX Accelerator
- Jacksonville Port Authority (JAXPORT)
- Jacksonville Black Chamber of Commerce
- JEA Electric Utilities Company
- SBA's North Florida District Office (NFDO)
- SAME JAX (Society of American Military Engineers)
- Jacksonville Women's Business Center (JWBC)
- U.S. General Services Administration (GSA)
- Southern Company / Georgia Power
- Florida Power and Light (FPL)
- National Defense Industrial Association (NDIA)
- National Veteran Small Business Coalition
- NAVFAC Southeast Command Information Office
- NAVFAC Southeast Contracting
- NAVFAC Southeast Environmental
- NAVFAC Southeast Planning, Design & Construction
- NAVFAC Southeast Public Works

Brief & Panel Sessions

Are you interested in learning more about upcoming projects around the Southeast and the important missions they support? Make sure to stop by the **Grand Banquet Hall** and listen as four of NAVFAC Southeast's largest customers discuss crucial projects on the horizon and how they relate to their mission. Each session will include a presentation provided by the speakers listed below, followed by a panel discussion with customer representatives and NAVFAC Southeast project team members.



Danny Simon

Facilities and Infrastructure Director,
Fleet Readiness Center Southeast (FRCSE)

9:30 – 10:30 AM

Fleet Readiness Center Southeast (FRCSE) Brief & Panel

Fleet Readiness Center Southeast (FRCSE) is Northeast Florida and Southeast Georgia's largest maintenance, repair, overhaul and technical services provider, employing approximately 5,000 civilian, military and contract workers. With annual revenue exceeding \$1 billion, the organization serves as an integral part of the greater U.S. Navy, Naval Air Systems Command, and Commander, Fleet Readiness Centers by maintaining the combat airpower for America's military forces.



Rod Benson

Deputy & Chief Operating Officer,
Corpus Christi Army Depot (CCAD)

10:30 – 11:30 AM

Corpus Christi Army Depot (CCAD) Brief & Panel

The Corpus Christi Army Depot (CCAD) upholds the nation's Organic Industrial Base by consistently engaging in aviation repair and remanufacturing operations, both at its home station and in deployed settings, to support Soldiers, Allied and Industry Partners, as well as the Department of Defense. CCAD is the world's premier helicopter and component repair and remanufacture facility. Our motto is *"We answer the nation's call, we keep the Army flying."*



Mel Rivera

Facilities Acquisition Program Manager,
Strategic Systems Programs (SSP)

1:10 – 2:10 PM

Naval Submarine Base (NSB) Kings Bay Brief & Panel

Naval Submarine Base (NSB) Kings Bay's mission is to provide support to the Fleet, Fighter, and Family. NSB Kings Bay has three major commands: Trident Training Facility (TTF), Trident Refit Facility (TRF), and Strategic Weapons Facility, Atlantic (SWFLANT). In addition, this installation is the homeport of six Ohio-Class TRIDENT submarines and two guided missile submarines, the USS Florida and the USS Georgia.



Capt. Jason Schneider

Commanding Officer,
Naval Ordnance Test Unit (NOTU)

2:10 – 3:10 PM

Naval Ordnance Test Unit (NOTU) Brief & Panel

The Naval Ordnance Test Unit (NOTU) serves the country by supporting and testing sea-based weapons systems in a safe environment. The command directly supports the mission capability and readiness of the United States Navy's Trident Submarines as well as the Fleet Ballistic Missile program of the United Kingdom. NOTU operates the Navy Port at Port Canaveral, supporting submarines and surface ships of the U.S. Atlantic Fleet and foreign navies and assets of the Military Sealift Command.

Industry Day Topics

Chief Information Office (CIO)

9:30 AM – 10:20 AM

Room 1027

FRCS Cybersecurity Contract Requirements

UFC 4-10-06 – Discuss the 5 Steps to Cybersecurity Design and Implementation. UFGS 25-05-11- Discuss what the Low and Moderate Cybersecurity Impacts are for Facility Related Controls Systems. Are we Compliant?

10:40 – 11:30 AM

Room 1027

Cybersecurity Maturity Model Certification

What are the Levels 1, 2, and 3 Safeguarding Requirements and Security Requirements associated with Cybersecurity Maturity Model Certification (CMMC)? We must understand NIST SP 800-171, NIST SP 800-172A, and DFARS 252.204 7012 respectively.

1:10 – 2 PM

Room 1027

Red Zone Commissioning for Design & Construction Projects (CYCX)

Have all cybersecurity requirements been met 60 Days prior to Beneficial Occupancy Date (BOD)? Let's discuss with NAVFAC CIO how to best implement cybersecurity in a timely manner.

Environmental (EV)

9:30 – 10:20 AM

Room 1003

A look into the PFAS Crystal Ball: Planning for a PFAS Impacted Future

PFAS will be fully regulated in 2024. MCLs, RSLs, and hazardous designation. Planning for PFAS will go from chaotic to a normal course of business, eventually. What might that look like? Let's discuss.

10:40 – 11:30 AM

Room 1003

Climate Resilience/Planning for tomorrow's trials, for mission success

Navy Installations in the Southeast are vulnerable to the effects of climate change. Climate Action 2030 call us to Build Climate Resilience and Reduce Climate Threat. Come discuss opportunities for collaboration and coordination on resilience strategies will help sustain the military mission in the Southeast.

12 – 1 PM

Room 1003

Listening Session: Taking Feedback on Aisle 10!

Bring your feedback and ask questions of our EV panel to include our environmental presenters and an EV contracting representative. Looking to learn from our contractor partners about how we can do better and accelerate our performance.

2:20 – 3:10 PM

Room 1003

Do You Know Where Navy Fuel Resides?

Come join NAVFAC Southeast EV for info on petroleum and hazardous substance storage and how the Navy maintains shop fabricated aboveground storage (ASTs) tanks and underground storage tanks (USTs). We need expert contractor support to succeed in supporting the Navy petroleum storage program and maintaining, installing, and removing these systems.

Planning, Design & Construction (PD&C)

9:30 – 10:20 AM Getting Off to a Fast Start

Room 1058

This presentation focuses on preconstruction requirements of NAVFAC construction contracts. Approval of Division 1 preconstruction Submittals is imperative to starting construction operations and this brief will discuss the approach to getting them approved the first time. Additionally NAVFAC's new Key Performance Indicators (KPIs) will be discussed and how they are monitored by leadership to monitor project progress.

10:40 – 11:30 AM Fantastic Finish –Are You Calling the Right Plays in the Red Zone?

Room 1058

The NAVFAC Red Zone process focuses on identifying and mitigating issues that typically occur within the last 25 percent of a construction schedule. This presentation presents Contractors with elements of the NAVFAC Red Zone process to effectively manage facility delivery activities, Contractor, client and NAVFAC actions and other strategies to mitigate potential delays and ensure work is completed on time.

1:10 – 2 PM Measure Twice, Cut Once When it comes to CQM

Room 1058

This presentation covers the broad aspects of Construction Quality Management (CQM), including its definition, procedures and benefits, to ensure that construction is performed according to plans and specifications, on time, within a defined budget, and within a safe work environment.

2:20 – 3:10 PM 8 Strategies for Successful Fire Protection Project Completion

Room 1058

This presentation looks at the best practices for a contractor which will help ensure that fire protection related work is completed successfully. Eight main action items are discussed in detail base on NAVFAC's past experiences with those events/activities that cause the most problems during construction. The goal is to present contractors with the information needed to ensure timely and accurate completion of the fire/life safety related work and ensure successful final acceptance testing without significant re-work or delays.

3:10 – 3:50 PM I'm a Big Deal: MEGA PROJECTS

Grand Banquet Hall

Provide brief Project Overview on all 18 of our Mega Projects so the construction Industry Partners can start planning, developing strategies, and forming partnerships to ensure successful and timely delivery of these critical new facilities. Discussion will include current status, acquisition strategy, planned RFP release, and known challenges/opportunities to excel.



Public Works (PW)

9:30 – 10:20 AM Burning Topic: Fire Protection Systems Maintenance in BOS

Room 1088

A candid discussion of UFC 3-601-02 Inspection, Testing, and Maintenance (ITM); Contractors' responsibilities; and Government's expectations for maintaining fire protection systems in performance-based contracting.

11:40 AM – 12:40 PM *Listening Session: All Ears on Everything BOS*

Room 1088

Open discussion and interaction between industry and Government to gather suggestions on improving BOS requirements, procurement strategies, and increasing competition. Bring all great ideas, questions, and feedback to the PW panel and let's discuss.

Small Business (SB)

9:30 – 10:20 AM Bonding Demystified

Room 1090

Emily Golecki, a Surety Specialist with Florida Surety Bonds, provides information regarding performance bonds and payment bonds.

10:40 – 11:30 AM SBA Lender Panel Discussion

Room 1090

Rosalind Bryant, SBA Lender Relations Specialist, moderates a panel discussion featuring commercial lenders that specialize in Small Business Administration (SBA) loan programs. Rosalind has over 30 years of experience in providing counseling and training to small businesses, lenders and resource partners.

1:10 – 2 PM SBA Listening Session

Room 1090

Rosalind Bryant, SBA Lender Relations Specialist, moderates a listening session to field questions relating to Small Business Administration (SBA) programs. Rosalind has over 30 years of experience in providing counseling and training to small businesses, lenders and resource partners.

2:20 – 3:10 PM Bonding Demystified

Room 1090

Emily Golecki, a Surety Specialist with Florida Surety Bonds, provides information regarding performance bonds and payment bonds.



Naval Station Guantanamo Bay Energy Savings Performance Contract – Ribbon Cutting Ceremony – September 7, 2023

Small Business Outreach

Are you a small business looking to partner with a large business holding a current NAVFAC Southeast contract? Stop by rooms 1073, 1078, 1095, and 1097 throughout the day to network with multiple companies that have approved small business subcontracting plans in place for construction, facilities services, and architect-engineering services.



We have proudly partnered with government agencies for more than 100 years to deliver innovative solutions for mission success. We leverage our global defense, civilian and commercial expertise to provide comprehensive infrastructure, facilities, energy, environment, disaster resilience and civil works services for our clients' most challenging projects. Our industry-leading design, planning, architecture, engineering, program management and construction management teams are laser-focused on exceptional client service and flawless execution—helping strengthen critical infrastructure for generations to come.



Burns & McDonnell is a global provider of comprehensive A-E services for military, federal civilian, and intelligence clients' projects and programs worldwide. We have served the U.S. government for more than 70 years – the U.S. Navy for over 40 years – providing value-based solutions focused on mission-critical operational efficiency, high performance, and reduced operating costs within secure environments.



FIRETROL
Protection Systems

Firetrol Protection Systems is a multifaceted, full service fire protection contractor, providing design, fabrication, installation, service, and inspection of a wide variety of life safety and automatic fire suppression systems. With district offices throughout South Central United States, Firetrol employs one of the industry's largest and most experienced staffs of engineers, designers, project managers, installers, technicians, and inspectors.



Gilbane is a current prime contractor on the NAVFAC Southeast Large AOR general construction MACC. We are always interested in meeting new trade partners to help us build projects across the NAVFAC Southeast geographic region. Beginning in 1942 with the construction of U.S. Navy facilities at Newport, Rhode Island in support of WWII, Gilbane has performed military construction across the US and globally. Gilbane is a sixth generation family-owned business.

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Haskell is a diverse team of architecture, engineering and construction professionals committed to living our values and advancing our clients, our communities, and our people. We Create Things that Matter.



At Jacobs, we're challenging today to reinvent tomorrow by solving the DoD's most critical problems for thriving bases, resilient environments, mission-critical outcomes, operational advancement, and scientific discovery. We do this by delivering cutting-edge buildings, infrastructure, and environmental solutions, turning abstract ideas into realities that help transform operational readiness. With a talent force of approximately 60,000 from 400 locations worldwide, Jacobs provides a full spectrum of professional services, including consulting, technical, scientific, and project delivery for the government and private sector.



The Korte Company (Korte) was founded in 1958 on the belief that professionalism, quality and value added services are fundamental to a successful company. Sixty-six years later, that philosophy has earned Korte the reputation for delivering high quality, responsive services to our clients nationwide. Throughout its history, Korte has pioneered both Design-Build and Construction Management as effective project delivery methods. Our staff includes architects and engineers to provide a full range of integrated design and construction services. Korte was one of the seven founding members of the Design-Build Institute of America.



Founded in 1954, Mortenson provides general construction, design-build, and construction management services throughout the United States and in select international locations. Mortenson employs over 5,000 professional staff, including more than 170 specializing in facilities for the federal government. Mortenson has delivered projects for various federal agencies ranging in size from small task orders of less than \$1M in size to massive standalone complex projects. Mortenson has served the NAVFAC on a range of projects, dating back to the 1980s. The DoD continues to be a focus for Mortenson, with 58 active or completed projects for the NAVAC, totaling over \$1.5B.

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MERRICK®

Merrick & Company, established in 1955 and based in Colorado, USA, is an employee-owned firm with 900+ professionals. Specializing in engineering, architecture, surveying, and geospatial services, it caters to domestic and global clients in energy, national security, life sciences, and infrastructure. The High-Performance Facilities unit focuses on mission-critical facilities for various clients, including the US Navy, US Air Force, US Army, and National Guard. With ongoing contracts like NAVFAC Southeast, Merrick has successfully completed 30+ task orders since 2020.



moffatt & nichol

Moffatt & Nichol is a multidisciplinary, full-service professional services firm that has expertise in structural, marine, and waterfront facilities; civil, coastal, architectural, mechanical, and electrical design; marine construction cost engineering; and inspection and rehabilitation. Over its 78-year history, the firm has been providing design and engineering services to the U.S. Navy and other Department of Defense agencies, including the U.S. Army Corps of Engineers, Marine Corps, and Coast Guard.



RQ began as a small company in 1996 and has grown to a large and well-respected full-service, design-build firm. Focused on Department of Defense (DoD) work, RQ has built our business on a platform of quality, competency, and integrity. RQ is regularly recognized with outstanding evaluations and achieves an unequalled level of repeat business, reflecting a commitment to our goal of delivering value to our clients. RQ is currently performing work in California, North Carolina, Virginia, Louisiana, Georgia, Florida, Cuba, and Puerto Rico.



Sauer is a national design-build, design-bid-build, general contracting, and construction management company headquartered in Jacksonville, Florida with offices strategically located throughout the Southeast and Mid-Atlantic. As a steadfast leader in our industry, Sauer has completed numerous projects for both the federal government and private sector clients.

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Founded in 1898, The Walsh Group is a fourth-generation family-owned company providing design, build, finance, operation and activation services. We are the 15th largest contractor in the United States, operating out of 22 strategically-located regional offices across North America. Our company is united by a shared dedication to deliver exceptional customer service, while upholding the highest standards of ethics, quality and safety.



Whiting-Turner provides construction management, general contracting, design-build and integrated project delivery services on projects small and large for a diverse group of customers. We constantly strive to exceed each client's expectations through innovation, collaboration and best practices.



Naval Station Guantanamo Bay Energy Savings Performance Contract



Discover Opportunities

Discover NAVFAC Southeast business opportunities for pre-solicitation notices, solicitations (RFPs), and awards at

<https://sam.gov>

Use the NAVFAC Southeast Unit Identification Code **"N69450"** to filter NAVFAC Southeast solicitations.

Need more information?

Visit our website, follow us on social media and download our mobile app on Apple App Store and Google Play.

<https://atlantic.navfac.navy.mil/NAVFAC-Worldwide/NAVFAC-Southeast/>



WEBSITE



SEARCH FOR NAVFAC SOUTHEAST



MOBILE APP

Questions? Contact us at:

navfac_se_small_business1@us.navy.mil